

# Adam Sacarny

Department of Health Policy & Management  
Columbia University Mailman School of Public Health  
722 West 168 Street, 4th Floor  
New York, NY 10032  
ajs2102@columbia.edu  
<http://sacarny.com>

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## Employment

- 2016-Present Assistant Professor of Health Policy and Management,  
Columbia University Mailman School of Public Health
- 2014-2015 Robert Wood Johnson Scholar in Health Policy Research,  
Harvard University

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## Other Affiliations

- 2016-Present Faculty Research Fellow, National Bureau of Economic Research
- 2016-Present Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL)
- 2017-Present Academic Affiliate, Office of Evaluation Sciences,  
U.S. General Services Administration
- 2017-Present Affiliate, Columbia Population Research Center (CPRC)

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## Education

- 2009-2014 PhD, Economics, Massachusetts Institute of Technology  
Dissertation: *Essays in Health Economics and Productivity*  
Advisors: Amy Finkelstein, Michael Greenstone, Jonathan Gruber
- 2003-2007 BA, Economics, Columbia University

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## Publications

- Sacarny, Adam, Andrew Olenski, and Michael L. Barnett. 2019. "Association of Quetiapine Overuse Letters With Prescribing by Physician Peers of Targeted Recipients: A Secondary Analysis of a Randomized Clinical Trial." *JAMA Psychiatry*, 76(10): 1094-1095.
- Sacarny, Adam, Michael L. Barnett, and Shantanu Agrawal. 2019. "New Evidence on Stemming Low-Value Prescribing." *NEJM Catalyst*, April 10.
- Sacarny, Adam, Michael L. Barnett, Jackson Le, Frank Tetkoski, David Yokum, and Shantanu Agrawal. 2018. "Peer Comparison Letters for High Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial." *JAMA Psychiatry*, 75(10): 1003-1011.
- Glied, Sherry and Adam Sacarny. 2018. "Is the U.S. Healthcare System Wasteful and Inefficient? A Review of the Evidence." *Journal of Health Politics, Policy and Law*, 43(5): 739-765.

- Sacarny, Adam. 2018. "Adoption and Learning Across Hospitals: The Case of a Revenue-Generating Practice." *Journal of Health Economics*, 60: 142-164.
- Sacarny, Adam, David Yokum, and Shantanu Agrawal. 2017. "Government-Academic Partnerships in Randomized Evaluations: The Case of Inappropriate Prescribing." *American Economic Review Papers & Proceedings*, 107(5): 466-470.
- Marzilli Ericson, Keith M., Jon Kingsdale, Timothy Layton, and Adam Sacarny. 2017. "Nudging Leads Consumers In Colorado To Shop But Not Switch ACA Marketplace Plans." *Health Affairs*, 36(2): 311-319.
- Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. "Perhaps Market Forces Do Work in Health Care After All." *NEJM Catalyst / Harvard Business Review*, December.
- Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. "Healthcare Exceptionalism? Performance and Allocation in the U.S. Healthcare Sector." *American Economic Review*, 106(8): 2110-2144.
- Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. "Productivity Dispersion in Medicine and Manufacturing." *American Economic Review Papers & Proceedings*, 106(5): 99-103.
- Sacarny, Adam, David Yokum, Amy Finkelstein, and Shantanu Agrawal. 2016. "Medicare Letters To Curb Overprescribing Of Controlled Substances Had No Detectable Effect On Providers." *Health Affairs*, 35(3): 471-479.

## Working Papers

- Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2013. "Healthcare Exceptionalism? Productivity and Allocation in the U.S. Healthcare Sector." NBER Working Paper No. 19200, February.

## Randomized Trials in Progress

- "The Effect of Behavioral Interventions on Enrollment and Adverse Selection in Health Insurance Marketplaces" (with Timothy Layton, Keith M. Marzilli Ericson, and Adrianna McIntyre; enrollment complete)
- "Reducing Concurrent Opioid-Benzodiazepine Prescriptions Through Provider Intervention" (with Elana Safran and Mary Steffel; enrollment underway)

## Other Research in Progress

- "Enrollment Spillovers from Expanding Medicaid Eligibility: Evidence from the Oregon Health Insurance Experiment" (with Katherine Baicker and Amy Finkelstein)
- "Physician Practice Styles, Common Agency, and Health Care Spillovers: Evidence from a Medicare Overprescribing Letter" (with Michael L. Barnett and Andrew Olenski)
- "Hospital Allocation and the Evolution of Racial and SES Health Disparities: Evidence from Heart Attacks" (with Amitabh Chandra and Pragya Kakani)
- "Fragmentation of Care and the Quality of Opioid and Benzodiazepine Prescribing for Older Adults" (with Keith M. Marzilli Ericson and Annetta Zhou)

“Allocative Implications of Hospital Technology Adoption” (with Amitabh Chandra, Danae Horn, and Annetta Zhou)

“Hospital Mergers and the Convergence of Operations, Performance, and Patient Outcomes: Evidence from a Merger Between Two Large For-Profit Hospital Chains” (with Martin Gaynor, Raffaella Sadun, Chad Syverson, and Shruthi Venkatesh)

“Regulated Revenues and Firm Behavior: Evidence from a Medicare Overhaul of Hospital Payments” (with Tal Gross and David Silver)

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## Honors and Awards

- 2019 AcademyHealth Publication of the Year (“Effect of Peer Comparison Letters for High-Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial”)
- 2019 NIHCM Health Care Research Award Finalist (“Effect of Peer Comparison Letters for High-Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial”)
- 2007 Phi Beta Kappa

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## Grants and Fellowships

- 2017-2022 National Institute on Aging (P01AG005842) - Improving Health Outcomes for an Aging Population, Project: Market Learning and Health Care Disparities (PLs: Amitabh Chandra and Adam Sacarny)
- 2017-2022 National Institute on Aging (R01AG034151) - What Does Health Insurance Do? Evidence from the Oregon Health Insurance Lottery (PIs: Katherine Baicker and Amy Finkelstein)
- 2018-2020 J-PAL North America - The Effect of Behavioral Interventions on Enrollment and Adverse Selection in Health Insurance Marketplaces (PI: Timothy Layton)
- 2016-2020 Laura and John Arnold Foundation – Using HCCI Data to Study Issues Relating to the Efficiency of the US Health Care System (PI: Amy Finkelstein)
- 2019 National Institute on Aging (P01AG005842) - Improving Health Outcomes for an Aging Population, Project: How Health Insurance Affects Health (PLs: Katherine Baicker and Amy Finkelstein)
- 2015-2017 J-PAL North America – Intervening with Consumers to Improve Choices on Health Insurance Marketplaces (PIs: Adam Sacarny and Katherine Swartz)
- 2014-2017 J-PAL North America – Reducing Inappropriate Prescribing of Controlled Substances in the United States (PI: Adam Sacarny)
- 2012-2014 NBER Health and Aging Pre-Doctoral Fellowship
- 2012 George and Obie Shultz Research Support Grant
- 2009-2011 John Castle Graduate International Fellowship

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## Seminars and Talks

- 2020 American Economic Association Meetings (San Diego, CA); Agency for Healthcare Research and Quality; Children’s Hospital of Philadelphia PolicyLab; Junior Health Economics Summit (Whistler, BC)
- 2019 Junior Health Economics Summit (Whistler, BC); Dartmouth NIA/P01 Research Meeting (Boston, MA); Hunter College; AcademyHealth Research Meeting (Washington, DC) CEPRA/NBER Workshop on Aging and Health (Lugano, Switzerland); American Society of Health Economists Meeting (Washington, DC); iHEA World Congress (Basel, Switzerland); New York Academy of Medicine; Princeton University; Office of Evaluation Sciences “Using Evidence” Meeting (Washington, DC)
- 2018 American Economic Association Meetings (Philadelphia, PA); University of Minnesota School of Public Health; University of Pennsylvania; Junior Health Economics Summit (Whistler, BC); American University; American Society of Health Economists Meeting (Atlanta, GA)
- 2017 American Economic Association Meetings (Chicago, IL); AcademyHealth National Health Policy Conference (Washington, DC); Junior Health Economics Summit (Whistler, BC); University at Albany – SUNY; Challenging the Conventional Wisdom Conference (Columbia University); iHEA World Congress (Boston, MA); Advances with Field Experiments Conference (Chicago, IL); Cornell University
- 2016 Junior Health Economics Summit (Whistler, BC); Vanderbilt University; Robert Wood Johnson Foundation Scholars in Health Policy Research Annual Meeting (Aspen, CO); American Society of Health Economists Meeting (Philadelphia, PA); AcademyHealth Research Meeting (Boston, MA); Advances with Field Experiments Conference (Chicago, IL); RAND (Santa Monica, CA); Office of Evaluation Sciences (Washington, DC); APPAM Fall Research Conference (Washington, DC); Hunter College; J-PAL North America Conference (Cambridge, MA); Public-Academic Research Colloquium (Washington, DC)
- 2015 Harvard Medical School; White House Social and Behavioral Sciences Team; Robert Wood Johnson Foundation Scholars in Health Policy Research Annual Meeting (San Diego, CA); iHEA World Congress (Milan, Italy); University of Chicago School of Social Service Administration; University of Chicago Harris School of Public Policy Studies
- 2014 Columbia University Mailman School of Public Health; Congressional Budget Office; Stanford University School of Medicine; Yale School of Public Health; University of Minnesota School of Public Health; Johns Hopkins Carey Business School; USC Price School of Public Policy; Federal Reserve Bank of New York

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## Discussant

- 2020 American Economic Association Meetings (San Diego, CA)
- 2019 Japan Economic Seminar (New York, NY)

- 2018 American Society of Health Economists Meeting (Atlanta, GA)  
2016 American Society of Health Economists Meeting (Philadelphia, PA);  
Annual Health Economics Conference (Nashville, TN); National Tax  
Association Meetings (Baltimore, MD)  
2015 National Tax Association Annual Conference on Taxation (Boston, MA)

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## Teaching

- 2016-Present Research Methods III: Analysis of Large Scale Data (P8508)  
2016-2018 Research Methods I: Empirical Analysis for Health Policy (P8502)

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## Previous Relevant Positions

- 2009-2014 Research Assistant, Professor Amy Finkelstein  
2008-2009 Associate Economist, Federal Reserve Bank of New York  
2007-2008 Research Associate, Federal Reserve Bank of New York

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## Professional Activities

Referee for: *American Economic Journal: Economic Policy*, *American Economic Journal: Applied Economics*, *American Economic Review*, *American Economic Review: Insights*, *American Journal of Health Economics*, *Economic Journal*, *Health Affairs*, *Health Economics*, *INQUIRY*, *J-PAL North America State and Local Innovation Initiative*, *Journal of Health Economics*, *Journal of Health Politics, Policy, and Law*, *Journal of Human Resources*, *Journal of Law, Economics, and Organization*, *Journal of Political Economy*, *Journal of Public Economics*, *The Milbank Quarterly*, *New England Journal of Medicine*, *Preventive Medicine*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Science*