

Adam Sacarny

Department of Health Policy & Management
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Employment

- 2016-Present Assistant Professor of Health Policy and Management,
Columbia University Mailman School of Public Health
- 2014-2015 Robert Wood Johnson Scholar in Health Policy Research,
Harvard University

Other Affiliations

- 2016-Present Faculty Research Fellow, National Bureau of Economic Research
- 2016-Present Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL)
- 2017-Present Affiliate, Columbia Population Research Center (CPRC)
- 2017-2022 Academic Affiliate, Office of Evaluation Sciences,
U.S. General Services Administration

Education

- 2009-2014 PhD, Economics, Massachusetts Institute of Technology
- 2003-2007 BA, Economics, Columbia University

Publications

Gross, Tal, Adam Sacarny, Maggie Shi, and David Silver. “Regulated Revenues and Hospital Behavior: Evidence from a Medicare Overhaul.” *The Review of Economics and Statistics*, forthcoming.

Chandra, Amitabh, Pragma Kakani, and Adam Sacarny. “Hospital Allocation and Racial Disparities in Health Care.” *The Review of Economics and Statistics*, forthcoming.

Barnett, Michael, Andrew Olenski, and Adam Sacarny. “Common Practice: Spillovers from Medicare on Private Health Care.” *American Economic Journal: Economic Policy*, forthcoming.

Sacarny, Adam, Tatyana Avilova, David Powell, Ian Williamson, Weston Merrick, and Mireille Jacobson. 2023. “A Randomized Trial of Letters to Encourage Prescription Monitoring Program Use and Guideline-Concordant Opioid Prescribing.” *Health Affairs*, 42(1): 140-149.

- Sacarny, Adam, Elana Safran, Mary Steffel, Jacob R. Dunham, Orol D. Abili, Lobat Mohajeri, Patricia T. Oh, Alan Sim, Robert E. Brutcher, and Christopher Spevak. 2022. "Effect of Pharmacist Email Alerts on Concurrent Prescribing of Opioids and Benzodiazepines by Prescribers and Primary Care Managers: A Randomized Clinical Trial." *JAMA Health Forum*, 3(9): e223378.
- Horn, Danae, Adam Sacarny, and Annetta Zhou. 2022, "Technology Adoption and Market Allocation: The Case of Robotic Surgery." *Journal of Health Economics*, 86: 102672.
- Sacarny, Adam, Katherine Baicker, and Amy Finkelstein. 2022. "Out of the Woodwork: Enrollment Spillovers in the Oregon Health Insurance Experiment." *American Economic Journal: Economic Policy*, 14(3): 273-295.
- Sacarny, Adam and Jamie Daw. 2021. "Inequities in COVID-19 Vaccination in Major U.S. Cities." *JAMA Health Forum*, 2(9): e212415.
- Powell, Michael, Allison Koenecke, James Brian Byrd, Akihiko Nishimura, Maximilian F. Konig, Ruoxuan Xiong, Sadiqa Mahmood, Vera Mucaj, Chetan Bettegowda, Liam Rose, Suzanne Tamang, Adam Sacarny, Brian Caffo, Susan Athey, Elizabeth A. Stuart, and Joshua T. Vogelstein. 2021. "Ten Rules for Conducting Retrospective Pharmacoepidemiological Analyses: Example COVID-19 Study." *Frontiers in Pharmacology*. 12: 700776.
- Sachs, Rachel E. and Adam Sacarny. 2020. "Ensuring Access to Emerging COVID-19 Treatments Through Medicare Reimbursement Policy." *JAMA Health Forum*, 1(8): e200984.
- Sacarny, Adam, Andrew Olenski, and Michael L. Barnett. 2019. "Association of Quetiapine Overuse Letters With Prescribing by Physician Peers of Targeted Recipients: A Secondary Analysis of a Randomized Clinical Trial." *JAMA Psychiatry*, 76(10): 1094-1095.
- Sacarny, Adam, Michael L. Barnett, and Shantanu Agrawal. 2019. "New Evidence on Stemming Low-Value Prescribing." *NEJM Catalyst*, April 10.
- Sacarny, Adam, Michael L. Barnett, Jackson Le, Frank Tetkoski, David Yokum, and Shantanu Agrawal. 2018. "Peer Comparison Letters for High Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial." *JAMA Psychiatry*, 75(10): 1003-1011.
- Glied, Sherry and Adam Sacarny. 2018. "Is the U.S. Healthcare System Wasteful and Inefficient? A Review of the Evidence." *Journal of Health Politics, Policy and Law*, 43(5): 739-765.
- Sacarny, Adam. 2018. "Adoption and Learning Across Hospitals: The Case of a Revenue-Generating Practice." *Journal of Health Economics*, 60: 142-164.
- Sacarny, Adam, David Yokum, and Shantanu Agrawal. 2017. "Government-Academic Partnerships in Randomized Evaluations: The Case of Inappropriate Prescribing." *American Economic Review Papers & Proceedings*, 107(5): 466-470.
- Marzilli Ericson, Keith M., Jon Kingsdale, Timothy Layton, and Adam Sacarny. 2017. "Nudging Leads Consumers In Colorado To Shop But Not Switch ACA Marketplace Plans." *Health Affairs*, 36(2): 311-319.

Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. “Perhaps Market Forces Do Work in Health Care After All.” *Harvard Business Review (Online)*, December.

Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. “Healthcare Exceptionalism? Performance and Allocation in the U.S. Healthcare Sector.” *American Economic Review*, 106(8): 2110-2144.

Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2016. “Productivity Dispersion in Medicine and Manufacturing.” *American Economic Review Papers & Proceedings*, 106(5): 99-103.

Sacarny, Adam, David Yokum, Amy Finkelstein, and Shantanu Agrawal. 2016. “Medicare Letters To Curb Overprescribing Of Controlled Substances Had No Detectable Effect On Providers.” *Health Affairs*, 35(3): 471-479.

Bartolini, Leonardo, Linda S. Goldberg, and Adam Sacarny. 2008. “How Economic News Moves Markets.” *Current Issues in Economics and Finance*, 14(6): August 2008

Working Papers

Ericson, Keith M., Timothy Layton, Adrianna McIntyre, and Adam Sacarny. 2023. “Reducing Administrative Barriers Increases Take-up of Subsidized Health Insurance Coverage: Evidence from a Field Experiment.” NBER Working Paper No. 30885.

Marzilli Ericson, Keith M., Adam Sacarny, and Annetta Zhou. 2022. “Dangerous Prescribing and Healthcare Fragmentation: Evidence from Opioids.” NBER Working Paper No. 29992 (revisions requested at *Journal of Public Economics*).

Gaynor, Martin, Adam Sacarny, Raffaella Sadun, Chad Syverson, and Shruthi Venkatesh. 2021. “The Anatomy of a Hospital System Merger: The Patient Did Not Respond Well to Treatment.” NBER Working Paper No. 29449 (revisions requested at *The Review of Economics and Statistics*).

Chandra, Amitabh, Amy Finkelstein, Adam Sacarny, and Chad Syverson. 2013. “Healthcare Exceptionalism? Productivity and Allocation in the U.S. Healthcare Sector.” NBER Working Paper No. 19200

Research in Progress

“Effects of Nursing Home Payment on Patient-Centered Outcomes for Older Adults and People with Dementia” (with Tal Gross, Maggie Shi, and David Silver)

“The Effect of De-Prescribing Antipsychotics on Health and Quality of Life for People with Dementia” (with Michael Barnett, Kiros Berhane, Michelle Harnisch, Mark Olfson, and Kali Thomas)

Honors and Awards

2022 *AER: Insights* Excellence in Refereeing Award

2019 AcademyHealth Publication of the Year (“Effect of Peer Comparison Letters for High-Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial”)

2019 NIHCM Health Care Research Award Finalist (“Effect of Peer Comparison Letters for High-Volume Primary Care Prescribers of Quetiapine in Older and Disabled Adults: A Randomized Clinical Trial”)

2007 Phi Beta Kappa

Grants and Fellowships

2021-2023 National Institute on Aging (R21AG070942) - The Effect of De-Prescribing Antipsychotics on Health and Quality of Life for People with Dementia (PI: Adam Sacarny), \$427,914

2017-2023 National Institute on Aging (P01AG005842) - Improving Health Outcomes for an Aging Population, Project: Market Learning and Health Care Disparities (PLs: Amitabh Chandra and Adam Sacarny, PI: Katherine Baicker), \$156,676/year

2017-2023 National Institute on Aging (R01AG034151) - What Does Health Insurance Do? Evidence from the Oregon Health Insurance Lottery (PIs: Katherine Baicker and Amy Finkelstein), \$561,546/year

2020-2022 J-PAL North America - Nudging Providers to Curtail Dangerous Opioid Prescribing: A Trial to Investigate Mechanisms (PI: Adam Sacarny), \$142,579

2021-2022 National Institute for Health Care Management - Nudging Providers to Curtail Dangerous Opioid Prescribing and Improve the Safety of the Health Care Delivery System (PI: Adam Sacarny), \$50,000

2018-2022 J-PAL North America - The Effect of Behavioral Interventions on Enrollment and Adverse Selection in Health Insurance Marketplaces (PI: Timothy Layton), \$206,010

2016-2020 Laura and John Arnold Foundation – Using HCCI Data to Study Issues Relating to the Efficiency of the US Health Care System (PI: Amy Finkelstein), \$475,000

2019 National Institute on Aging (P01AG005842) - Improving Health Outcomes for an Aging Population, Project: How Health Insurance Affects Health (PLs: Katherine Baicker and Amy Finkelstein), \$155,082/year

2015-2017 J-PAL North America – Intervening with Consumers to Improve Choices on Health Insurance Marketplaces (PIs: Adam Sacarny and Katherine Swartz), \$135,300

2014-2017 J-PAL North America – Reducing Inappropriate Prescribing of Controlled Substances in the United States (PI: Adam Sacarny), \$7,082

2012-2014 National Institute on Aging (T32-AG000186) – NBER Training Program in Aging and Health Economics (Trainee)

2012 George and Obie Shultz Research Support Grant

2009-2011 John Castle Graduate International Fellowship

Seminars and Talks

- 2023 Junior Health Economics Summit (Whistler, BC); University of Missouri; University of Kansas
- 2022 Association for Public Policy Analysis & Management Fall Research Conference (Online Presentation, rescheduled from 2021); University of Massachusetts, Amherst; AcademyHealth Annual Research Meeting (Washington, DC); American Society of Health Economists Meeting (Austin, TX); Boston University School of Public Health; University of Pennsylvania Behavioral Science & Health Symposium; Association for Public Policy Analysis & Management Fall Research Conference (Washington, DC); University of Pennsylvania Leonard Davis Institute
- 2021 MIT Sloan Organizational Economics Lunch Series; American Society of Health Economists Meeting (Online Presentation); NBER Improving Health Outcomes for an Aging Population Meeting (Online Presentation)
- 2020 American Economic Association Meetings (San Diego, CA); Agency for Healthcare Research and Quality; Children’s Hospital of Philadelphia PolicyLab; Junior Health Economics Summit (Whistler, BC); NBER Summer Institute (Online Presentation); University of Pennsylvania Center for Clinical Epidemiology and Biostatistics
- 2019 Junior Health Economics Summit (Whistler, BC); Dartmouth NIA/P01 Research Meeting (Boston, MA); Hunter College; AcademyHealth Research Meeting (Washington, DC) CEPRA/NBER Workshop on Aging and Health (Lugano, Switzerland); American Society of Health Economists Meeting (Washington, DC); iHEA World Congress (Basel, Switzerland); New York Academy of Medicine; Princeton University; Office of Evaluation Sciences “Using Evidence” Meeting (Washington, DC)
- 2018 American Economic Association Meetings (Philadelphia, PA); University of Minnesota School of Public Health; University of Pennsylvania; Junior Health Economics Summit (Whistler, BC); American University; American Society of Health Economists Meeting (Atlanta, GA)
- 2017 American Economic Association Meetings (Chicago, IL); AcademyHealth National Health Policy Conference (Washington, DC); Junior Health Economics Summit (Whistler, BC); University at Albany – SUNY; Challenging the Conventional Wisdom Conference (Columbia University); iHEA World Congress (Boston, MA); Advances with Field Experiments Conference (Chicago, IL); Cornell University
- 2016 Junior Health Economics Summit (Whistler, BC); Vanderbilt University; Robert Wood Johnson Foundation Scholars in Health Policy Research Annual Meeting (Aspen, CO); American Society of Health Economists Meeting (Philadelphia, PA); AcademyHealth Research Meeting (Boston, MA); Advances with Field Experiments Conference (Chicago, IL); RAND (Santa Monica, CA); Office of Evaluation Sciences (Washington, DC); APPAM Fall Research Conference (Washington, DC); Hunter College; J-PAL North America Conference (Cambridge, MA); Public-Academic Research Colloquium (Washington, DC)

- 2015 Harvard Medical School; White House Social and Behavioral Sciences Team; Robert Wood Johnson Foundation Scholars in Health Policy Research Annual Meeting (San Diego, CA); iHEA World Congress (Milan, Italy); University of Chicago School of Social Service Administration; University of Chicago Harris School of Public Policy Studies
- 2014 Columbia University Mailman School of Public Health; Congressional Budget Office; Stanford University School of Medicine; Yale School of Public Health; University of Minnesota School of Public Health; Johns Hopkins Carey Business School; USC Price School of Public Policy; Federal Reserve Bank of New York

■■■■■ Discussant

- 2023 American Economic Association Meetings (New Orleans, LA)
- 2022 American Economic Association Meetings (Online), American Society of Health Economists Meeting (Austin, TX)
- 2021 American Society of Health Economists Meeting (Online)
- 2020 American Economic Association Meetings (San Diego, CA)
- 2019 Japan Economic Seminar (New York, NY)
- 2018 American Society of Health Economists Meeting (Atlanta, GA)
- 2016 American Society of Health Economists Meeting (Philadelphia, PA); Annual Health Economics Conference (Nashville, TN); National Tax Association Meetings (Baltimore, MD)
- 2015 National Tax Association Annual Conference on Taxation (Boston, MA)

■■■■■ Teaching

- 2016-Present Research Methods III: Analysis of Large Scale Data (P8508)
- 2016-2018 Research Methods I: Empirical Analysis for Health Policy (P8502)

■■■■■ Previous Relevant Positions

- 2009-2014 Research Assistant, Professor Amy Finkelstein
- 2008-2009 Associate Economist, Federal Reserve Bank of New York
- 2007-2008 Research Associate, Federal Reserve Bank of New York

■■■■■ Professional Activities

- 2023-Present Editorial Board, *Health Services Research*
- 2023 Theme Co-Leader (Addressing Patient and Consumer Preferences and Needs), AcademyHealth Annual Research Meeting
- 2022 Planning Committee and Theme Co-Leader (Addressing Patient and Consumer Preferences and Needs), AcademyHealth Annual Research Meeting
- 2019 Co-Organizer, NYC Health Economics Day Workshop

2012-Present Referee for: *American Economic Journal: Applied Economics*, *American Economic Journal: Economic Policy*, *American Economic Review*, *American Economic Review: Insights*, *American Journal of Health Economics*, *BMJ*, *Economic Journal*, *Health Affairs*, *Health Economics*, *Health Services Research*, *INQUIRY*, *J-PAL North America Health Care Delivery Initiative*, *J-PAL North America State and Local Innovation Initiative*, *JAMA Health Forum*, *JAMA Internal Medicine*, *Journal of Applied Econometrics*, *Journal of Health Economics*, *Journal of Health Politics, Policy, and Law*, *Journal of Human Resources*, *Journal of Law, Economics, and Organization*, *Journal of Policy Analysis and Management*, *Journal of Political Economy*, *Journal of Political Economy Microeconomics*, *Journal of Public Economics*, *Journal of the European Economic Association*, *Management Science*, *The Milbank Quarterly*, *New England Journal of Medicine*, *Preventive Medicine*, *Quarterly Journal of Economics*, *RAND Journal of Economics*, *Review of Economics and Statistics*, *Science*, *US-Israel Binational Science Foundation*